



LIFT SHOP GUIDE to purchasing a lift! – IT' S EASY

The purpose of this guide is: ☺☺

- to help you (our valued potential customer) understand the process and steps involved
- to make purchasing your lift a pleasurable and easy experience

	When	What goes on	Relevant issues to think about
1	As soon as you like the idea of a private lift (anytime)	Contact us to get some relevant descriptive materials and brochures	<ul style="list-style-type: none"> - Is this what I had in mind - what will take the least space - what will add value / effect on property value - what looks great
2	You want to know more (anytime)	Contact us, <ul style="list-style-type: none"> - we will meet with you at your property to consider your specific circumstances. - get guidance on what can be purchased, - find out what it costs - see a demonstration lift 	<ul style="list-style-type: none"> - how fast, how much time in the lift - how big is the lift car and how do I decorate it - how big is the shaft space and do I have space for it - how deep is the pit (hole to dig) - how much headroom do I need (will it interfere with the roof.) - who installs the doors - can I get a metal shaft or do I need a builder
3	You want to buy a lift (anytime)	Contact us <ul style="list-style-type: none"> - we would love to meet with you again to further discuss your needs - decide on the exact lift that you want, make sure you are happy with the specifications. - sign the order document and pay the first amount 	Its time to have fun and choose <ul style="list-style-type: none"> - colours - shaft shape and size - floors and walls - speed - telephones and hand rails - unique special features
4	The process has now commenced and you have just placed the order (1 week later)	<ul style="list-style-type: none"> - We prepare your full layout drawings so that the associated works can commence - We meet your builder (if applicable) and plan the installation with them - We get your approval and manufacture commences - this is the last chance to change your mind 	<ul style="list-style-type: none"> - check your specifications to make sure that you are still 100% happy - liaise with your builder if necessary - if it is a steel shaft, the builders works take only a few days - relax, - in around 3 months you will have your lift
5	Your lift arrives in Australia and things start to happen (12 weeks later)	<ul style="list-style-type: none"> - we check your site to make sure it is ready for us - we bring your equipment to site - we install your lift for you - we test it make sure its safe 	<ul style="list-style-type: none"> - relax - you will have your lift soon (about 2 weeks now)
6	Its done (2 weeks later)	<ul style="list-style-type: none"> - we hand it over to you and show you how to operate it and register it for you 	<ul style="list-style-type: none"> - relax - enjoy your new feature ? ☺

SHOWROOMS

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We INVITE YOU TO OUR SHOWROOMS
where a number of working models are available